

# Incoterms 2010



Mode of Transportation	Seller Location	Export Formalities and Fees	Pre-Carriage Not Unloaded	Delivery at Named Place Port/Terminal	Loading Alongside Vessel	Onboard Ship or Vessel	Main Carriage	Onboard Ship or Vessel	Discharge at port of Destination	Delivery at Named Place Port/Terminal	Onward Carriage Not Unloaded	Import Formalities and Duties	Buyer Location Unloaded
<i>EXW</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>FCA</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>FAS</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>FOB</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>CFR</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>CIF</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>CPT</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>CIP</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>DAT</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>DAP</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost
<i>DDP</i>	Seller's Risk Seller's Cost												Buyer's Risk Buyer's Cost

\*FAS, FOB, CFR and CIF are limited to maritime transportation.  
 This is a reference guideline of the 2010 Incoterms- not an official contract.  
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